
Bob Thompson – bob@circlesafety.com

Abstract Sales and Marketing professional with extensive experience in direct sales, sales team building and management, sales training, business growth and profit and loss management. Experience over the last ten years includes executive leadership of sales teams responsible for \$30M per year in order entry.

Experience

Business Director
Circle Safety & Health Consultants, LLC

Director of Sales
ColonialWebb Contractors
A Comfort Systems USA Company

Senior Sales Manager
ColonialWebb Contractors

Sales Manager
Colonial Mechanical Corp.

Sales Engineer
Colonial Mechanical Corp.

Sales Representative
Pioneer Energy Corporation

Education and Certifications

- BS Psychology, VA Commonwealth University
- Consultative Sales, United Service Alliance
- Sandler Sales Training, Sandler Sales Institute
- Sandler Sales Management Training, Sandler Sales Institute
- Level 1 Business Training, Comfort Systems, USA
- High Performance Buildings, Comfort Systems, USA
